



Economic Development Committee

Wednesday, October 30, 2024 3:30PM
40 McMaster Street, Ballston Spa, NY

Chair: C. Eric Butler

Members: Ed Kinowski, Michele Madigan, Ian Murray,
Mo Wright VC, Cynthia Young

Agenda

- I. Welcome and Attendance
- II. Approval of the minutes of the September 4, 2024 meeting
- III. Designating the Saratoga Convention & Tourism Bureau as the County's Tourism Promotion Agency and authorizing the Saratoga Convention & Tourism Bureau to apply for an "I Love New York" Grant for 2025 – Steve Bulger, County Administrator
- IV. Discover Saratoga Annual Update – Darryl Leggieri, President Discover Saratoga
- V. Committee approval of reimbursement request from the Towns of Greenfield and Edinburg – Jason Kemper, Planning & Economic Development
- VI. Authorizing the transfer of funds from the Economic Development Grant Reserve Fund and amending the 2024 County Budget in relation thereto – Jason Kemper, Planning & Economic Development
- VII. Update on Saratoga County Agriculture Conversations, Challenges and Opportunities – Pete Bardunias, Chamber of Southern Saratoga County
- VIII. Other Business
- IX. Adjournment



SARATOGA COUNTY AGENDA ITEM REQUEST

TO: Steve Bulger, County Administrator
Ridge Harris, Deputy County Administrator
George Conway, County Attorney
Therese Connolly, Clerk of the Board
Stephanie Hodgson, Director of Budget

CC: John Warnt, Director of Purchasing
Jason Kemper, Director of Planning and Economic Development
Bridget Rider, Deputy Clerk of the Board
Matt Rose, Management Analyst
Audra Hedden, County Administrator's Office
Samantha Kupferman, County Attorney's Office

DEPARTMENT: County Administrator



DATE: 10/22/24

COMMITTEE: Economic Development



This column must be completed prior to submission of the request.

County Attorney's Office
Consulted

1. Is a Resolution Required:

Yes, Other

2. Proposed Resolution Title:

Designating Discover Saratoga as the County's Tourism Promotion Agency and authorizing Discover Saratoga to apply for an "I Love New York" grant for the 2025 program year.

3. Specific Details on what the resolution will authorize:

This will allow for Discover Saratoga to be registered as the Tourism Promotion Agency for Saratoga County with the NYS Empire State Development (ESD) office.

4. Is a Budget Amendment needed: YES or NO
If yes, budget lines and impact must be provided.
Any budget amendments must have equal and offsetting entries.

County Administrator's Office
Consulted Yes

Please see attachments for impacted budget lines.
(Use ONLY when more than four lines are impacted.)

Revenue

Account Number	Account Name	Amount
----------------	--------------	--------

Expense

Account Number	Account Name	Amount
----------------	--------------	--------

Fund Balance (if applicable): (Increase = additional revenue, Decrease = additional expenses)

Amount:

5. Identify Budget Impact (**Required**):

No Budget Impact

- a. G/L line impacted A.14.141-7111
- b. Budget year impacted 2025
- c. Details

6. Are there Amendments to the Compensation Schedule?

YES or NO (If yes, provide details)

a. Is a new position being created? Y N

Effective date

Salary and grade

b. Is a new employee being hired? Y N

Effective date of employment

Salary and grade

Appointed position:

Term

c. Is this a reclassification? Y N

Is this position currently vacant? Y N

Is this position in the current year compensation plan? Y N

7. Does this item require the awarding of a contract: Y N

Purchasing Office Consulted

a. Type of Solicitation

b. Specification # (BID/RFP/RFQ/OTHER CONTRACT #)

c. If a sole source, appropriate documentation, including an updated letter, has been submitted and approved by Purchasing Department? Y N N/A

d. Vendor information (including contact name):

e. Is the vendor/contractor an LLC, PLLC, or partnership:

f. State of vendor/contractor organization:

g. Commencement date of contract term:

h. Termination of contract date:

i. Contract renewal date and term:

k. Is this a renewal agreement: Y N

l. Vendor/Contractor comment/remarks:

Human Resources Consulted

8. Is a grant being accepted: YES or NO

- a. Source of grant funding:
- b. Agency granting funds:
- c. Amount of grant:
- d. Purpose grant will be used for:
- e. Equipment and/or services being purchased with the grant:
- f. Time period grant covers:
- g. Amount of county matching funds:
- h. Administrative fee to County:

9. Supporting Documentation:

- Marked-up previous resolution
- No Markup, per consultation with County Attorney
- Information summary memo
- Copy of proposal or estimate
- Copy of grant award notification and information
- Other _____

10. Remarks:

Discover Saratoga will be the TPA for the County effective January 1, 2025 for the 2025 program year.



**OFFICE OF THE
COUNTY ADMINISTRATOR**

STEVE BULGER, COUNTY ADMINISTRATOR

518.884.4742

SARATOGACOUNTYNY.GOV

40 MC MASTER ST, BALLSTON SPA, NY 12020

October 22, 2024

Darryl Leggieri, President
Discover Saratoga
60 Railroad Place, Suite 301
Saratoga Springs, NY 12866

RE: 2025 TPA Letter of Intent

Dear Darryl,

This letter serves as notification that the Saratoga County Board of Supervisors will be reappointing Discover Saratoga / Saratoga Convention and Tourism Bureau as the County's Tourism Promotion Agency for 2025 at the November Board of Supervisors Meeting.

This designation also authorizes Discover Saratoga to apply for "I Love New York" tourism promotion grants for 2025.

We look forward to continuing the great relationship that has been developed between our organizations, and please feel free to reach out with any questions.

Very sincerely,

A handwritten signature in black ink, appearing to read "S Bulger".

Steve Bulger
County Administrator



BOARD OF SUPERVISORS

11/19/2024

RESOLUTION ___ - 2024

Introduced by Economic Development: Supervisors Hammond, Butler, Grasso, Raymond, Tollisen, K. Veitch and Winney

DESIGNATING THE SARATOGA CONVENTION & TOURISM BUREAU, ALSO KNOWN AS DISCOVER SARATOGA, AS THE COUNTY'S TOURISM PROMOTION AGENCY AND AUTHORIZING THE SARATOGA CONVENTION & TOURISM BUREAU TO APPLY FOR AN "I LOVE NEW YORK" GRANT FOR 2025

WHEREAS, Article 5-A of the Economic Development Law authorizes matching funds for tourism promotion to be administered through a County's Tourism Promotion Agency; and

WHEREAS, approval of any application for such State funds requires the designation of a Tourism Promotion Agency and a local commitment for an amount at least equal to the grant request; and

WHEREAS, the maximum possible grant for tourism promotion for 2025 approximates \$172,500; and

WHEREAS, tourism promotion has long been a commitment of the Board of Supervisors of Saratoga County; now therefore be it

RESOLVED, that the Saratoga Convention & Tourism Bureau is hereby designated as Tourism Promotion Agency, effective January 1, 2025, for Saratoga County for the 2025 program year; and, it is further

RESOLVED, that the Chair of the Board is authorized and directed to execute and file necessary applications, acceptance and subrecipient documents required by the New York State Empire State Development for the maximum award of tourism promotion matching funds for 2025 with a possible total program expenditure of \$172,500; and it is further

RESOLVED, that this Resolution shall take effect immediately.

BUDGET IMPACT STATEMENT: No Budget Impact.

November 19, 2024 Regular Meeting

Motion to Adopt:

Second:



DEPARTMENT OF PLANNING & ECONOMIC DEVELOPMENT

JASON KEMPER, DIRECTOR

518.884.4705

SARATOGACOUNTY.NY.GOV

50 WEST HIGH ST, BALLSTON SPA, NY 12020

MEMORANDUM

TO: Economic Development Committee Members

CC: County Administrator's Office
County Attorney's Office
Clerk of the Board of Supervisors

FROM: Jason Kemper, Director of Planning and Economic Development

DATE: October 23, 2024

RE: November Economic Development Meeting

Saratoga County Economic Development Grants Updates

Reimbursement Requests and Reserve Fund Transfer

The Towns of Edinburg and Greenfield are seeking reimbursement for their Economic Development Grant projects. Committee approval is required for the municipalities to be reimbursed. Secondly, a board resolution is required for the transfer of funds from the Economic Development Grant Reserve Account (A.0888.ED) to the Municipal Planning Grant Program (A.80.000-8763). The total amount of the transfer is \$753.63 for the 2023 Greenfield Grant. 2024 grants do not need a transfer.

1. Town of Greenfield - (Final portion of 2023) \$753.63
2. Town of Greenfield 2024 - (Partial payment #1) \$1,991.95
3. Town of Edinburg 2024 -\$10,000

Grant updates

The Department of Planning and Economic Development is currently administering three (3) 2022 grants that were granted an extension, four (4) 2023 grants, and sixteen (16) 2024 grants. The Dept. attended the Town of Edinburg Town Board meeting on October 17th, 2024 to provide an update on all outstanding Trails and ED grant requests.

Open Grants 2022 (Extension Granted until December 31, 2024 for Reimbursement)

Edinburg	\$14,200	Town Map/Brochure for Tourism Update
Malta	\$14,200	Comprehensive Master Plan/GEIS update
Saratoga	\$14,200	Saratoga Monument Parking/Drainage

Open Grants 2023 (Must be completed by December 31, 2024)

Charlton	\$7,100	Right to Farm Signage/Marketing/"Charlton Makes"
Corinth (T)	\$7,100	Gateway to ADK Challenge
Galway (T)	\$7,100	Community Building
Saratoga	\$7,100	Amendment for Website

Saratoga County Planning and Zoning Conference Update

The Planning and Economic Development Department has been working diligently for the Saratoga County Planning and Zoning Conference that will occur on February 5th, 2025. The course materials are being finalized, and solicitation of quotes for services for the conference are underway. Approvals will be requested at the December Economic Development meeting relating to the conference.

Economic Development Around the County

Staff attended the highly anticipated ribbon cutting for Soleno, LLC in Saratoga Springs on September 26, 2024. The event hosted by the Saratoga County Chamber of Commerce describes the new business "Soleno is a Canadian manufacturing company that produces high-density polyethylene pipes for storm water management, proud to celebrate the opening of its first plant outside of Canada in Saratoga, New York. This investment marks a significant milestone in our company's expansion, following successful ventures in Ontario and New Brunswick. The Saratoga plant will serve as the launchpad for the latest product line, KUSTOMFLO, which utilizes the advanced German Krah Pipes technology acquired in 2022. With this facility, we are poised to better serve our customers across the East Coast of the United States and in Canada, and to continue driving innovation in water management solutions." About 150 attendees were treated to a tour of the facility.

Staff attended the Saratoga County Chamber of Commerce Business Showcase on October 3, 2024 at the Gideon Putnam Hotel in Saratoga Springs. The approximately 80 exhibitors were businesses and non-profit organizations from Saratoga County and beyond showcasing what they offered locally to about 500-600 attendees.

Staff attended the Mechanicville-Stillwater Economic Summit on October 10, 2024 at the Arts Center on the Hudson in Mechanicville. The Mechanicville-Stillwater Chamber of Commerce hosted the event with about 165 people in attendance. This year's honorees were Adirondack Basement Systems and Chase-Smith Funeral Home. Mayor Butler of the City of Mechanicville received the 1st "Jack Byrne" Community Service Award.

Grant Opportunities

The **Capital Region Transportation Council** is seeking applications for community planning, technical assistance, municipal complete streets workshops, and other transportation planning initiatives for inclusion in the work plan that begins on April 1, 2025. Municipalities within Saratoga County, except the Town of Moreau and the Village of South Glens Falls, are eligible to apply.

More information can be found at: <https://www.capitalmpo.org/unified-planning-work-program/>

October 23, 2024

Page 3 of 3

Applications are due on December 6, 2024 by 5pm.

For application questions, please contact the Capital Region Transportation Council at 518-458-2161 or info@capitalmpo.org.

The **Adirondack/Glens Falls Transportation Council**, which includes the Town of Moreau and the Village of South Glens Falls in Saratoga County, is still accepting applications for the Make the Connection program.

The Make the Connection Program assists municipal project sponsors to fund improvements to the region's bicycle and pedestrian travel network. The intent of the program is to improve the non-motorized travel network by addressing gaps or deficiencies in the existing surface transportation system that discourage or physically impede efficient and safe bicycle and pedestrian activities. This includes improvements which address problems at specific locations such as intersections, short lengths of roadways or trails, or single destinations that generate pedestrian and bicycle travel.

More information can be found at: <https://agftc.org/wp-content/uploads/2024/08/MTC-2024-25-solicitation.pdf>

Applications are due on October 31, 2024 by 5pm.

For application questions, please contact the A/GFTC at 518-223-0086 or jack@agftc.org .



SARATOGA COUNTY AGENDA ITEM REQUEST

TO: Steve Bulger, County Administrator
Ridge Harris, Deputy County Administrator
George Conway, County Attorney
Therese Connolly, Clerk of the Board
Stephanie Hodgson, Director of Budget

CC: John Warnt, Director of Purchasing
Jason Kemper, Director of Planning and Economic Development
Bridget Rider, Deputy Clerk of the Board
Matt Rose, Management Analyst
Audra Hedden, County Administrator's Office
Samantha Kupferman, County Attorney's Office

DEPARTMENT: Department of Planning & Economic Development

DATE: 10/23/24

COMMITTEE: Economic Development

This column must be completed prior to submission of the request.

County Attorney's Office
Consulted

1. Is a Resolution Required:

Yes, Other

2. Proposed Resolution Title:

a. Committee approval of reimbursement request from the Towns of Greenfield and Edinburg.

b. Authorizing the Transfer of Funds From The Economic Development Grant Reserve Fund And Amending the 2024 County Budget in Relation THERETO

3. Specific Details on what the resolution will authorize:

This is two step process for the Committee: A.) Committee vote to approve the reimbursement request to the Towns of Greenfield 2023 and 2024 and Edinburg 2024 then B.) Authorize a budget transfer from the Economic Development Grant Reserve Account (A.-0888 ED) to the General Fund (A.80-000-8763) in the amount of \$753.63 to allow for the payment of ED Grant to 2023 Town of Greenfield (\$753.63).

4. Is a Budget Amendment needed: YES or NO
If yes, budget lines and impact must be provided.
Any budget amendments must have equal and offsetting entries.

County Administrator's Office
Consulted Yes

Please see attachments for impacted budget lines.
(Use ONLY when more than four lines are impacted.)

Revenue

Account Number	Account Name	Amount
A.0888ED	Econ. Dev. Grant Program Reserve	\$753.63

Expense

Account Number	Account Name	Amount
A.80.000-8763	Municipal Planning Grant Program	\$753.63

Fund Balance (if applicable): (Increase = additional revenue, Decrease = additional expenses)

Amount:

5. Identify Budget Impact (**Required**):

Other

- G/L line impacted A.0888ED and A.80.000-8763
- Budget year impacted 2024
- Details

The budget will be amended to increase appropriations and reduce the Economic Development Grant Reserve fund by \$753.63

6. Are there Amendments to the Compensation Schedule?

YES or NO (If yes, provide details)

a. Is a new position being created? Y N

Effective date

Salary and grade

b. Is a new employee being hired? Y N

Effective date of employment

Salary and grade

Appointed position:

Term

c. Is this a reclassification? Y N

Is this position currently vacant? Y N

Is this position in the current year compensation plan? Y N

7. Does this item require the awarding of a contract: Y N

Purchasing Office Consulted

a. Type of Solicitation

b. Specification # (BID/RFP/RFQ/OTHER CONTRACT #)

c. If a sole source, appropriate documentation, including an updated letter, has been submitted and approved by Purchasing Department? Y N N/A

d. Vendor information (including contact name):

e. Is the vendor/contractor an LLC, PLLC, or partnership:

f. State of vendor/contractor organization:

g. Commencement date of contract term:

h. Termination of contract date:

i. Contract renewal date and term:

k. Is this a renewal agreement: Y N

l. Vendor/Contractor comment/remarks:

Human Resources Consulted

8. Is a grant being accepted: YES or NO

- a. Source of grant funding:
- b. Agency granting funds:
- c. Amount of grant:
- d. Purpose grant will be used for:
- e. Equipment and/or services being purchased with the grant:
- f. Time period grant covers:
- g. Amount of county matching funds:
- h. Administrative fee to County:

9. Supporting Documentation:

- Marked-up previous resolution
- No Markup, per consultation with County Attorney
- Information summary memo
- Copy of proposal or estimate
- Copy of grant award notification and information
- Other Reimbursement Request Forms

10. Remarks:

See attached memo for summary. A committee vote is first required to approve the reimbursement request for the 2023 Town of Greenfield (\$753.63, final payment) and 2024 Town of Edinburg (\$10,000) and 2024 Town of Greenfield (\$1991.95 partial payment). Secondly, a vote must be held to approve a resolution moving the funds (\$753.63) out of the reserve account and into the 2024 budget to process payment for the 2023 Greenfield grant.



SARATOGA COUNTY EST. 1791

Planning & Economic Development

Economic Development Fund Reimbursement Request Form

Date 9/23/24

Applicant Information

Town/City Town of Greenfield

Grant Information

Project Name Community Newsletters 23

Date of project completion 9/23/24

Reimbursement Amount Requested (\$7,100 or less) \$753.63

Attached documentation

Receipts

Cancelled checks

Project Outcome Narrative:

The Sept 2024 newsletter cancelled checks and invoices are attached. I've included a copy of the newsletter. Our newsletter is a tool for grassroots community building and is delivered to each household. A portion of this cost will be reimbursed from the 2023 Ec Development grant (to close out that grant) and the remaining will be applied to the 2024 Ec Development grant. Thank you.

Signature of Town/City Supervisor

9/23/24

Please submit reimbursement request form with receipts and canceled checks to Jason Kemper at jkemper@saratogacountyny.gov or mail to:

Saratoga County Department of Planning and Economic Development

50 West High St.

Ballston Spa, NY 12020

518.884.4705

Overview of Community Newsletter/Ec Development Project

Economic Development Grant from Saratoga County for 2023

	November 23 Newsletter	\$1,581.73	Will submit this week
	<i>(remaining balance, 1,002.13 was paid from 22 grant)</i>		
2/21 reimb request			
<u>\$4,009.28</u>	February 24 Newsletter	\$2,427.55	Will submit this week
	May 24 Newsletter	\$ 2,337.09	Submitting 5/16/24
	July-Sept. 24 Newsletter	\$ 753.63	Will submit 9/1/24
		\$ 7,100.00	

Reimbursements:	4009.28
	2337.09
	753.63
	7100.00



5 Sand Creek Road • Albany, NY 12205 • 518-438-7817 • 800-927-9773 • dxp1.com

- **Digital XPress**
Digital & Offset Printing
Mailing Services
Large Format Printing
- **DigitalOne**
Marketing Strategy
Copywriting
Print & Web Design

Request for Postage

Customer: <u>Town Of Greenfield</u>	Acct #: _____
Estimate Number: <u>16945</u>	Date: <u>7/10/2024</u>
Job Description: <u>Newsletter</u>	Mail Date: <u>8/30/2024</u>

Mail Quantity: 2,963
Postage Amount: \$945.00
Postage Due Date: prior to mailing

Instructions for Payment

Please make checks for this postage payable to, "Postmaster".
Checks can be delivered or mailed to the address above.
To pay by credit card, please request a credit card authorization form.

Town of Greenfield
P.O. Box 10
Greenfield Ctr., NY 12833

VOUCHER

ABSTRACT NO. 008

VOUCHER NO. 6420

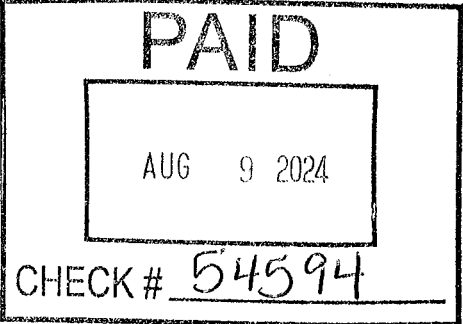
DO NOT WRITE IN THIS BOX

Vendor Code:

Claimant's Name and Address:
POSTMASTER
Digital Xpress
5 Sand Creek Road
Albany, NY 12205

Invoice #: Jul-24

FUND APPROPRIATION	AMOUNT
A6410.400	\$945.00
TOTAL	\$945.00
Prepaid Voucher?	
CK#	
Date	

DATE	QUANTITY	DESCRIPTION OF MATERIALS OR SERVICES	UNIT PRICE	AMOUNT
7/17/2024		TOG Newsletter - July 2024 POSTAGE Mail quantity - 2963 approx.		\$945.00
				
TOTAL				945.00

I certify that the the above account for \$ _____ is true and correct; that the items, services and disbursements charged were rendered to or for the Town of Greenfield on the dates stated; and that no part has been paid or satisfied; that taxes from which the town is exempt, are not included; and that the amount claimed is actually due.

_____ Date Signature of Claimant or Authorized Representative Title

DEPARTMENT APPROVAL

The above services or materials were rendered or furnished to the municipality on the dates stated and the charges are correct.

7/17/24
8/8/24
8/8/24
8/8/24

DATE AUTHORIZED OFFICIAL

APPROVAL FOR PAYMENT

This claim is approved and ordered paid from the appropriations indicated above.

\$ 945.00
Date 8-8-2024 Auditing Board Members Karen S. Dower

THIS DOCUMENT HAS A VOID SECURITY PANTOGRAPH AND MICROPRINTING IN THE BORDER.

TOWN OF GREENFIELD
GREENFIELD CENTER, NY 12833
DISBURSEMENT ACCOUNT

Ballston Spa Nation Bank
GREENFIELD CENTER OFFICE
GREENFIELD CENTER, NY 12833

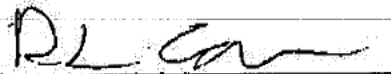
54594

50-4877213

PAY :	DATE	AMOUNT
NINE HUNDRED FORTY-FIVE AND 00/100 DOLLARS	08/09/2024	\$945.00

TO THE ORDER OF: U.S. POSTMASTER
DIGITAL XPRESS
5 SAND CREEK ROAD
ALBANY, NY 12205

02 164



AUTHORIZED SIGNATURE





SARATOGA COUNTY EST. 1791

Planning & Economic Development

2024 Economic Development Grant Reimbursement Request Form

Applicant Information

Town/City Town of Greenfield

Grant Information

Project Name Community Newsletters 24

Date of project completion 9/23/2024

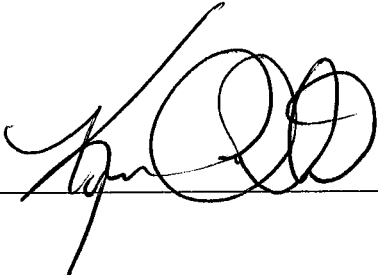
Reimbursement Amount Requested (\$10,000 or less) \$1991.95

Checklist for required documentation:

- Worksheet listing all expenses (see page 2)
- Invoices
- Vouchers
- Proof of payment (Canceled checks)

Project Outcome Narrative:

This newsletter helps build community spirit and informs residents what is happening at Town Hall. We share events, programs and other services and information that residents need. Feedback from residents is very positive. Thank you for helping us with this project.

Signature of
Town/City Supervisor: 

Date: 9/23/24

Please submit reimbursement request form with the required documentation to Jason Kemper at jkemper@saratogacountyny.gov or mail to:
Saratoga County Department of Planning and Economic Development
50 West High St.
Ballston Spa, NY 12020
518.884.4705

2024 ED Grant Expense Worksheet

Vendor	Invoice Date	Description	Cost	OFFICE USE ONLY		
				I	V	C
Digital Express	7/10/2024	July 2024 Newsletter postage (portion of \$945 invoice paid with 2023 ED grant funds)				
	8/30/2024	Sept. 2024 Newsletter printing and mailing				
TOTAL COST						

Overview of Community Newsletter/Ec Development Project

Economic Development Grant from Saratoga County for 2024

Issue Date	Cost	Date submitted
9/23/2024 <i>(Note: \$753.63 was paid from 23 grant)</i>	\$1,991.95	9/23/2024
11/1/2024	\$2,746.00 *approx	Submitting 11/20/24
5/1/2025	\$ 2,746.00 *	Submitting 5/20/25
9/1/2025	\$ 2,746.00 *	Will submit 9/2025
11/1/2025	\$ 1,762.00 *	Will submit 11/20/25
	\$10,000.00	
	\$ 10,000.00 awarded	



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- Digital XPress
Digital & Offset Printing
Mailing Services
Large Format Printing
- DigitalOne
Marketing Strategy
Copywriting
Print & Web Design

Request for Postage

Customer: Town Of Greenfield Acct #: _____
Estimate Number: 16945 Date: 7/10/2024
Job Description: Newsletter Mail Date: 8/30/2024

Mail Quantity: 2,963
Postage Amount: \$945.00
Postage Due Date: prior to mailing

Instructions for Payment

Please make checks for this postage payable to, "Postmaster".
Checks can be delivered or mailed to the address above.
To pay by credit card, please request a credit card authorization form.

THIS DOCUMENT HAS A VOID SECURITY PANTOGRAPH AND MICROPRINTING IN THE BORDER

TOWN OF GREENFIELD
GREENFIELD CENTER, NY 12833
DISBURSEMENT ACCOUNT

Ballston Spa Nation Bank
GREENFIELD CENTER OFFICE
GREENFIELD CENTER, NY 12833

54594

50-467213

PAY :

DATE

AMOUNT

NINE HUNDRED FORTY-FIVE AND 00/100 DOLLARS

08/09/2024

\$945.00

TO THE
ORDER
OF:

U.S. POSTMASTER
DIGITAL XPRESS
5 SAND CREEK ROAD
ALBANY, NY 12205

02 164



AUTHORIZED SIGNATURE





5 Sand Creek Road
 Albany, NY 12205
 Main: 518-438-7817
 Accounts Receivable: x214
 ar@dxp1.com
 www.dxp1.com

Invoice

Digital X-Press is a d/b/a of Brigar X-Press Solutions, Inc. New York
 State certified Woman-Owned Business Enterprise

Bill To	Customer Information
Customer Name: Town of Greenfield Attn: Cara Parks Email: Customer Address: PO Box 10 Greenfield Center, NY 12833	Account Number: 8000279F-1653071631 Invoice Number: 105231 Invoice Date: 08/30/2024 Job Number: 9632.01 Digital X-Press Rep: 57 - House Account Job Description: Greenfield Newsletter 4pg. w/2pg. Insert qty = 3200

Terms	Invoice #	Customer PO	Customer Contact	Ship Date	Payment Due
NET 30 Days	105231			08/30/2024	09/29/2024
Description				Quantity	Total Price
Greenfield Newsletter 4pg. w/2pg. Insert qty = 3200				3,200	\$1,360.24
Mailing qty 2,963				2,963	\$440.34
Postage \$928.95					
Prepaid (\$945.00)					
Amount in Escrow \$16.05					
				Subtotal	\$1,800.58
				Freight	\$0.00
				Tax	\$0.00
				Prepayment	\$0.00
				Total Due	\$1,800.58

FED. ID # 14-1724889
 FSC-C112638 / RA-COC-006291

To make a credit card payment, please call 518-438-7817 and dial extension 214.
 A 3% fee will be applied to invoices that are paid via credit card after 10 days of the invoice date stated above.
 Please make checks payable to Digital XPress.
 Wire information can be provided upon request via ar@dxp1.com.

Town of Greenfield
 P.O. Box 10
 Greenfield Ctr., NY 12833

VOUCHER

ABSTRACT NO. 009 VOUCHER NO. 6570

DONOT WRITE IN THIS BOX

Vendor Code: _____

Claimant's Name and Address:
 Digital Xpress
 5 Sand Creek Road
 Albany, NY 12205

Invoice #: 105231

FUND APPROPRIATION	AMOUNT
A6410.400	\$1,800.58
TOTAL	\$1,800.58
Prepaid Voucher?	
CK#	
Date	

DATE	QUANTITY	DESCRIPTION OF MATERIALS OR SERVICES	UNIT PRICE	AMOUNT
9/3/2024	3200	TOG Newsletter - September 2024		\$1360.24
	2963	Mailing Postage PrePaid Postage		\$440.34
<div style="border: 1px solid black; padding: 10px; width: fit-content; margin: 0 auto;"> <p style="font-size: 2em; font-weight: bold; text-align: center;">PAID</p> <p style="text-align: center;">SEP 13 2024</p> <p style="text-align: center;">CHECK # <u>54720</u></p> </div>				
TOTAL				1,800.58

I certify that the above account for \$ _____ is true and correct; that the items, services and disbursements charged were rendered to or for the Town of Greenfield on the dates stated; and that no part has been paid or satisfied; that taxes from which the town is exempt, are not included; and that the amount claimed is actually due.

 Date Signature of Claimant or Authorized Representative Title

<p style="text-align: center;">DEPARTMENT APPROVAL</p> <p>The above services or materials were rendered or furnished to the municipality on the dates stated and the charges are correct.</p> <p><u>9/3/24</u> <i>[Signature]</i> DATE AUTHORIZED OFFICIAL</p> <p><u>9/12/24</u> <i>[Signature]</i> <u>9/12/24</u> <i>[Signature]</i></p>	<p style="text-align: center;">APPROVAL FOR PAYMENT</p> <p>This claim is approved and ordered paid from the appropriations indicated above.</p> <p>Date _____ Auditing Board Members _____</p>
--	---

TOWN OF GREENFIELD
GREENFIELD CENTER, NY 12833
DISBURSEMENT ACCOUNT

Ballston Spa Nation Bank
GREENFIELD CENTER OFFICE
GREENFIELD CENTER, NY 12833

54720

50-467213

PAY:

DATE

AMOUNT

ONE THOUSAND EIGHT HUNDRED AND 58/100 DOLLARS

09/13/2024

\$1,800.58

**TO THE
ORDER
OF:**

DIGITAL XPRESS
5 SAND CREEK ROAD
ALBANY, NY 12205



AUTHORIZED SIGNATURE



FEDERAL RESERVE BOARD OF GOVERNORS REG. CC

DO NOT WRITE, STAMP OR SIGN BELOW THIS LINE
RESERVED FOR FUTURE USE

ENDORSE HERE
X





(518) 893-7432

www.greenfieldny.org is updated daily with events and news.

Sign up to be on our email list on website.

Upcoming Events

- **Greenfield Townwide Garage Sale** is 9/7 and 9/8, 9 a.m.-4 p.m. It is sponsored by TOG Baptist Church and Lions Club.
- **TOG Social Hour** Sept. 28 at Fossil Stone Vineyard & Winery, 5-8 p.m.
- Sign up for Rec youth soccer and tennis. Registration closes on 9/15.
- **Historical Society, covered dish dinner & Meeting**, 9/17 at 6 p.m. Bring a dish to pass and your place setting. Program features "Vischer Ferry, A Forgotten Crossroads" film.
- **TOG Fall Festival** Oct. 20 1-5 p.m.

Greenfield:
Better **TOG**ether.

Town of Greenfield News

Updates from Town Hall, September 2024

Greenfield, N.Y. includes residents in Greenfield Center, Porter Corners, Middle Grove, Lake Desolation and Maple Ave.

TOG Community Social Hour Scheduled for 9/28

Consider joining us at the next TOG social hour at Fossil Stone Vineyard & Winery on **Sept. 28 from 5 to 8 p.m.** Food trucks will be onsite for dining. Enjoy a TOG Fall Sangria special and corn hole. Beer, wine, hard seltzers and nonalcoholic drinks will be sold. Fossil Stone opened in September of 2023 and recently has been holding events at its beautiful 140-acre farm and vineyard location and rustic tasting house. The address is 331 Grange Rd. No sign up required! See you there.



This TOG social hour will take place Sept. 28 from 5-8 p.m. at Fossil Stone Vineyards at 331 Grange Rd.

Ladies Learn Golf at Lesson & Lunch Tee Party



This fun event features golf tips for all levels of golfers, a fun lunch and the opportunity to play a round of golf. From left to right: Residents Diana Juracka, Jill Blackman, Susie Dumelin and Bekah Bobeldyk.

This popular program is back for a third and final time until spring on Sept. 22 at Brookhaven Golf Course. **Ladies, this is for you!**

Bring your family and friends to enjoy one hour of golf instruction (rotate between greens and driving range) followed by a special lunch at The View. After lunch, you are welcome to play a few holes of golf, or a whole round if you wish!

Cost: \$60 for residents, including lunch and a ticket for a beverage of your choice. Nonresidents pay \$70. Starts at 11:45 a.m.

Rec Program Registration Links at greenfieldny.org

Project Offers Town Financial Incentive



Two Employees Reach Milestones

Two amazing TOG employees have reached career milestones at Town Hall. We are so proud of Lorraine Fiorino, our assessor, who has been at the town for 25 years, and Channon Emigh, our dog control officer & parks maintenance employee, who has been with us for 20! They both will receive this special pin, which will be engraved with their years of service.



Calling All OCTOGENERIANS

Do you know any TOG residents who will be celebrating their 100th birthday? Don't forget to let us know so we can honor them properly! Call Town Hall at 518-893-7432 so we can join in on the celebration.

If you've noticed a lot of construction along the railroads in the Clinton, Denton and Daniels Road area, we have some answers for you.

Champlain Hudson Power Express is building a 339-mile power transmission line from Hydro-Quebec in Canada to New York City for clean energy transmission. This renewable hydropower energy will be built underground through the waterways, along railroads, roads and both public and private land. In Greenfield, the route crosses only in the area mentioned above in the "right of way" along the train tracks. The work in Greenfield began around June of 2024 and is expected to continue through January of 2025. Work includes clearing of trees, constructing the utility trench to place the cables in, and a process known as Horizontal Directional Drilling (HDD) that allows the cable to go deeper underground to avoid obstacles.

CHPE has asked for permission from each and every town and private land owner involved. In Greenfield, CHPE entered agreements with landowners to use two private parcels, securing permanent and temporary easements by mutual agreement in March of 2023. If you have not been contacted by CHPE, the



The clearing of land adjacent to the train tracks is to make room for the CHPE power line.

project will not impact your private property.

Greenfield's Town Board approved to support this project by resolution on Sept. 10, 2020. The town entered a road use agreement that was signed Feb. 8, 2024, detailing the parameters for the work that crosses the affected Denton Road.

The energy will be delivered to a converter station in Astoria Queens, N.Y. and will benefit Con Edison customers. According to CHPE's Director of Stakeholder Engagement Andrew Rush, there will be significant economic and environmental benefit for every community along the project's path.

In addition to hiring local contractors, like MJ Engineering in Clifton Park, CHPE has arranged a substantial payment revenue to the town, Saratoga County and the Saratoga Springs School District during the 40 to 60-year operating life of the project. More than \$126 million dollars will be paid to

Saratoga County, and the county will distribute approximately \$5 million in funds to each of the impacted communities, including Greenfield.

CHPE also has a community engagement fund to support local initiatives. In Greenfield, officials are still working out what this project will include. The plans should be solidified by September. One thing being considered, according to Supervisor Kevin Veitch, is a project to run electric in Brookhaven Park, which will allow us to finish plans for development of a bathroom and renovated pavilion at that site. Stay tuned to hear more.

"We recognize that our work does cause some amount of inconvenience to those living near the sites, such as tree removal and traffic delays," Rush said. "We look to minimize the impacts to the resident the best we can." (cont'd next page, right column)



Save the Date!
Fun for All
Ages.
Don't Miss This
Fun with your
TOG
Community!

TOG FALL FESTIVAL

WE ARE LOOKING FOR VOLUNTEERS AND SPONSORS

- Sign up for a FREE themed golf cart & handout treats
- Sponsor a contest (donut eating, cart awards, giant pumpkin)
- Receive recognition on our daily program
- Signage and tee shirt recognition
- Sponsor wild animal show for children



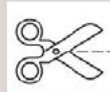
Trick or treating - Giant pumpkin contest - Live entertainment - Drink & food specials - Grab and go food outside - Craft beer tasting - Wild animal show - Cider donut eating contest - Themed golf cart competition - Football watching

**Sunday,
October 20, 2024
1-5 p.m.**

**CALL JEN ZEISLER, REC DIRECTOR
518-893-7432, EXT. 307
jzeisler@greenfieldny.org**



Greenfield **TO-GO** QUICK MEAL / DESSERT DIRECTORY



Fierro's Pizzeria (pizza, wings, Italian entrees and desserts) Menu at www.fierrospizzeria.com. 518-893-3333

Grandma Apple's Cheesecakes (specialty cheesecakes) Follow on Facebook. 518-368-6091

Our Daily Bread 518 (fresh baked items, bagels, rolls and more) Menu is on Facebook. 518-368-9839

Post Pizza (breakfast sandwiches, pizza and salads) Menu at postpizzaandmore.com. 518-450-1210

Saratoga Grazing Co. (artisan charcuterie boards) Order on Insta or Facebook [saratogagrazingco](https://www.facebook.com/saratogagrazingco)

Stewart's Shops (breakfast and lunch hot sandwiches, soups, ice cream) stewartsshops.com

The View Restaurant (entrees, apps and sandwiches) Menu at theviewatbrookhaven.com. 518-893-7458

Tinney's Tavern (wood-fired pizza, wings house-smoked meats) Order online at tinneystavern.com. 518-450-1066

Triangle Diner (breakfast & lunch specials only) Menu is on Facebook. 518-583-6368

Warren's Ice Cream & Restaurant (burgers, sides, apps) Weekends only. Menu is on Facebook. 518-893-5076

Did we miss an option for **TO-GO**? Email us at info@greenfieldny.org and we'll be sure to add it next time.

Support the TOG.



Greenfield: Better **TO**gether.

KEEP YOUR LITTLE ONE SAFE

**WITH THE SARATOGA CO.
CORNELL COOPERATIVE EXTENSION**



**CAR SEAT
CHECK EVENT**

call to schedule
518-885-8995

at New
Country
Toyota Clifton
Park, 202 NY
Route 146
Mechanicville

**Sept. 12
4-8 p.m.**

**Oct. 15
4-8 p.m.**

**Nov. 14
4-8 p.m.**

**Dec. 12
4-8 p.m.**

Did you know that Cornell Cooperative Ext. holds free car seat fitting stations and appointments upon request? Low-income residents can apply for free seats.

If you cannot afford a car seat, apply for one. To qualify you must:

- Be a resident of Saratoga County with limited income/resources
- Be referred by a social service agency

*Funded by the
National Highway
Traffic Safety
Administration & the
NYS Governor's
Traffic Safety
Committee*

To process for the low-income seat distribution program, or for more information call:

Cynthia Dort, Occupant Protection Educator at 518-885-8995

Food Pantry Seeking Donations

More residents than ever before are using the weekly Greenfield Food Pantry, sponsored by St. Joseph's Church. Resident Heidi Lampert and her team of helpers began running the pantry after long-time volunteer Patty Schwartzbeck handed over its reigns. Lampert coordinates the food purchase, most of which comes from the Regional Food Bank in Latham, N.Y.; the food donations; and the staffing for each Wednesday's 1:30-3:30 p.m. event at the Community Center.

Volunteer Mike Ruhm and the pantry's financial coordinator Debi Ficaretta have been actively seeking grants to help with the purchase of food. In recent months the pantry has

received \$2,500 from Stewart's Shops' "Holiday Match" program and \$5,000 from the Hawley Foundation for Children. The Saratoga County Board of Supervisors recently donated \$2,000 to the Regional Food Bank to use at its Greenfield Food Pantry. More donations have come from the Baptist Church, Greenfield Volunteer Fire Co. #1, Charles R. Wood Foundation, Ballston Spa National Bank, Ancient Order of Hiberians, and numerous private family donors.

To use the food pantry, residents are asked to supply proof of address in the Town of Greenfield and the number of household residents.



To donate, scan and select Adopt a program and enter TOG Food Pantry 1110F under Partner Agency.

Ficaretta said the best way one can help is by donating financially because more food can be purchased at less cost from the Regional Food Bank. The organization recently set up a QR code above. Gift cards are also appreciated as donations to the Food Pantry.

New Law to Protect Property Owners from Squatters

Have you heard of squatters? Squatters are individuals or groups who take up residence on a property without the owner's permission. Especially if you do not reside at your property or do not carefully monitor structures on your property, this can become a legal issue.

Many states and communities have enacted laws to protect residents from squatters having legal rights to your property. Greenfield residents are protected under an "Unlawful Intruder Law"

that was passed in the May 21, 2024 meeting of the Saratoga County Board of Supervisors.

"The Saratoga County Board of Supervisors have taken a proactive approach to protect property owners from being unlawfully invaded and occupied," said Saratoga County Board of Supervisors Chairman Phil Barrett (Clifton Park) in a recent news release. "The new legislation is clear, concise, easily enforceable, does not pre-empt New York State Law and is supported by

court decisions. Someone who unlawfully enters a home in the first instance will never acquire tenant rights."

Barrett also stated the issue of squatters assuming control of private property is growing in New York and other areas of the country. A copy of the law is available at the County's website, www.saratogacountyny.gov/departments/board-of-supervisors/local-law/.



Seniors Club Reaching New Heights

If you have a senior in your life, please spread the word about our Greenfield Seniors Club. This club posts all kinds of gatherings each month on the town website under Community. Our volunteer organizers tell us they have a record 60 members who enjoy the social gatherings each month.

Financial Incentive (cont'd)

If you have concerns about anything related to this project, Rush said residents can call the CHPE hotline at 800-991-CHPE (2473) or email publicoutreach@chpexpress.com.

Veitch said this project will allow us to fund upgrades to our public infrastructure with little impact to our tax base. One such project in consideration is a new community center adjacent to Greenfield Town Hall.



Phone: 518-893-7432
Fax: 518-893-2460
P.O. Box 10
7 Wilton Road
Greenfield Center, NY 12833

Town Clerk:
Karen Downen
kdownen@greenfieldny.org

Highway Superintendent:
Justin Burwell
jburwell@greenfieldny.org

Preventing Deed Theft

Deed theft, property fraud or house-stealing, is when someone forges your identity and transfers your property into their name.

The Saratoga County Clerk's office offers a free service to help protect yourself against this fraud.

Sign up on the Saratoga County website at: www.saratogacountyny.gov/departments/county-clerk/property-fraud-alert/.

You will receive a notification any time documents are recorded under your name at the county clerk's office. This fraud alert system will keep you on top of any changes involving your name and property.

Town of Greenfield News

TOWN BOARD MEMBERS

Town Supervisor:
Kevin Veitch
kveitch@greenfieldny.org

Deputy Town Supervisor:
Rick Capasso
rcapasso@greenfieldny.org

Councilmen:
Mike Gyarmathy
mgyarmathy@greenfieldny.org

MaryAnn Johnson
mjohnson@greenfieldny.org

Ty Stacey
tstacey@greenfieldny.org

Follow us on Facebook: @GreenfieldNY Instagram: @townofgreenfieldny
www.greenfieldny.org

Clean Up, Inside & Out At Townwide Cleanup Day: Sept. 20, 21 and 22

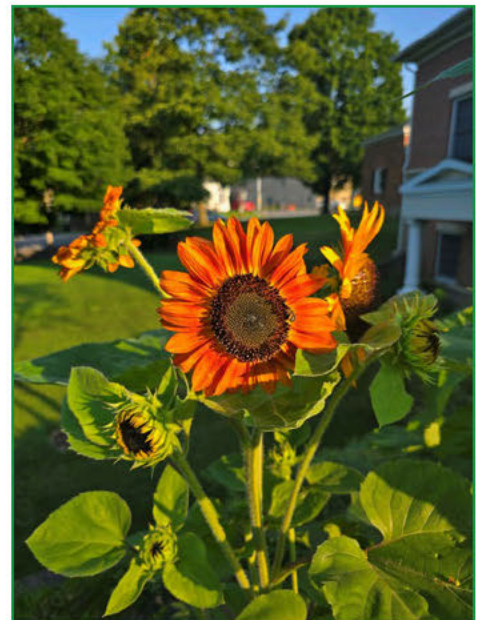
One of the most popular municipal-sponsored events is this one, because we like to clean up our property in the TOG.

What do you need to do? Stop by Town Hall to pick up a resident card.

Gather up your junk. Clean up inside and outside your property.

Between 7 a.m. and 3 p.m. on the Cleanup Days, drive it to the Town Highway Garage, 409 Bockes Rd. Our friendly Highway team will help you unload.

Accept: household items, furniture, light scrap metal, paint cans (empty, clean & dry), computers and electronics.
Do NOT Accept: household trash or lawn debris. No construction debris, tires or hazardous waste.



Beautiful sunflowers line the Town Hall property. Thank you to our Building & Grounds crew!



SARATOGA COUNTY EST. 1791

Planning & Economic Development

2024 Economic Development Grant Reimbursement Request Form

Applicant Information

Town/City Edinburg

Grant Information

Project Name Snowmobile Trail Maintenance

Date of project completion 09/06/24

Reimbursement Amount Requested (\$10,000 or less) \$10,000

Checklist for required documentation:

- Worksheet listing all expenses (see page 2)
- Invoices
- Vouchers
- Proof of payment (Canceled checks)

Project Outcome Narrative:

Rented a 33K lb Excavator for a month to do trail maintenance, remediation, and bridge replacement.

Signature of
Town/City Supervisor: *F. D. ...* Date: 10-17-2024

Please submit reimbursement request form with the required documentation to Jason Kemper at jkemper@saratogacountyny.gov or mail to:

Saratoga County Department of Planning and Economic Development

50 West High St.

Ballston Spa, NY 12020

518.884.4705

2024 ED Grant Expense Worksheet

Vendor	Invoice Date	Description	Cost	OFFICE USE ONLY		
				I	V	C
Contractors Sales Inc	8/12/24	Excavator Rental	\$1,335.00 *	X		
Brownell Lumber Co.	9/10/24	Truss Screws	\$134.80	X		n/a
Upstate Site Services	9/6/24	Bridge construction	\$1,950.00	X		X
Buel Timber	8/27/24	Bridge Mats	\$1,600.00	X		n/a
Upstate Site Services	9/27/2024	Bridge Construction	\$5,524.00	X		X
TOTAL COST			\$10,543.80			

*\$1,335 is a portion of the payment for the monthly Excavator Rental. Canceled check #1141 was for full month and the remainder will be applied to another grant.



Contractors Sales Company, Inc.
P.O. Box 12010
Albany, NY 12212-2010

Physical: 121 Kamer Rd, Albany, (12205)

Phone: (518) 456-1445
Fax: (518) 456-8600
ar@contractorssales.com
www.contractorssales.com

Ship To: IN STORE PICKUP

Job Site: SARATOGA, NY

Invoice To: SARATOGA SNOWMOBILE ASSOCIATION
PO BOX 101
MIDDLE GROVE NY 12850

Branch 01 - ALBANY			*REPRINT*		
Date 08/12/2024	Time 7:38:40 (B)	Page 1			
Account No SNOWM001	Phone No	Inv No R04506			
Ship Via WC	Purchase Order BOB CAMPBELL				
Tax ID No					
		Salesperson EM			

RENTAL INVOICE

Description INVOICE #: R04506 For Contract #: 001630 Amount

Billing #: 1 Covering From 08/12/2024 to 08/18/2024

LS 145X4DZ
EXCAVATOR Charge for usage of 1 WEEKL 1201.50
Stock #: 4615 Serial #: LBX145Q7NPHEX2998
Date Out: 08/12/2024 08:00 Expected return date: 08/18/2024 08:00
Machine hours out: 257

AE ORIEL
ORIEL QC65A QUICK COUPLER Charge for usage of 1 WEEKL
Stock #: 009503 Serial #: 009503
Date Out: 08/12/2024 08:00 Expected return date: 08/18/2024 08:00

BE 145 / 160
36" DIG BUCKET 65MM Charge for usage of 1 WEEKL 133.50
Stock #: 3088 Serial #: 010736
Date Out: 08/12/2024 08:00 Expected return date: 08/18/2024 08:00

AE ORIEL
Direct Mount Hyd Thumb 1 Charge for usage of 1 WEEKL
Stock #: 010486 Serial #: 010486
Date Out: 08/12/2024 08:00 Expected return date: 08/18/2024 08:00

Subtotal: 1335.00
TOTAL CASH: 1335.00

RENTAL RATES: \$4,000/month, \$1,335/week, \$450/day
VALUE: \$189,000

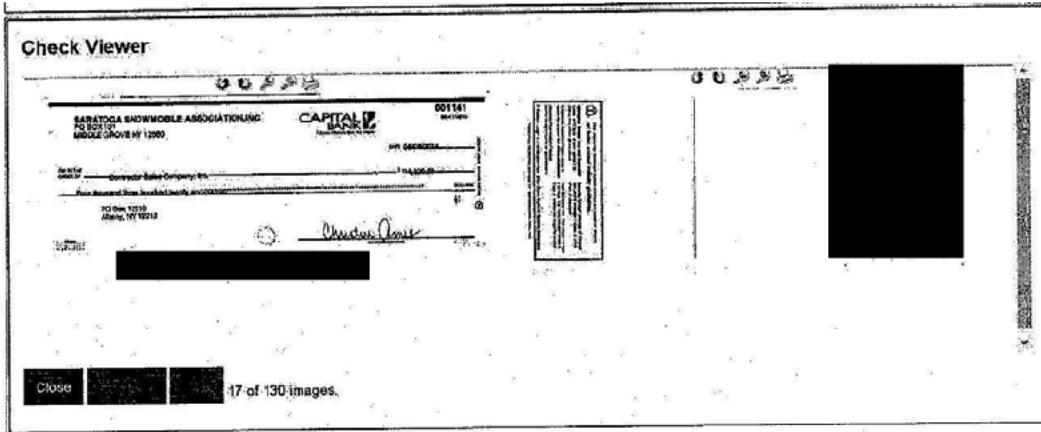
Terms: Net due on receipt of invoice, unless otherwise specified. Accounts over 30 days are subject to 1 1/2% service charge (annual rate 18%), and all costs of collection including reasonable attorney fees. This invoice is deemed correct unless errors are corrected in writing to CSC within 10 days of date hereof. Renters are responsible for manufacturers recommended lubrication and filter changes, cleaning of machine, unusual rental damage, and consumable wear parts. Refer to operators manual delivered with machine or call our Service Department.

CSC collects taxes in NY. The buyer is responsible for remitting sales tax in other taxing authorities. WE ACCEPT: Visa, MasterCard, American Express, Wire Transfers, USA Checks. If paying by credit card, a NON-REFUNDABLE CONVENIENCE FEE OF 3% WILL BE APPLIED TO EACH TRANSACTION.

X

Received By

Thank You For Your Business!

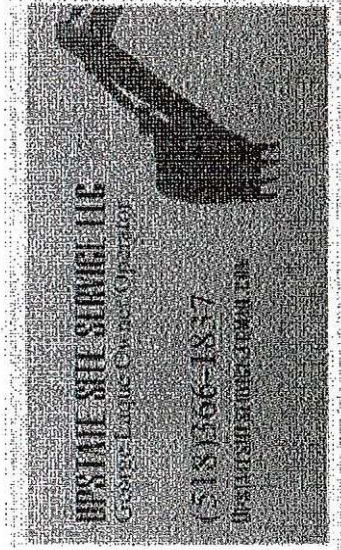


\$1,335 payment from Invoice #R04506 is included in this payment.

Invoice

Upstate Site Service LLC

Fully Insured Quality Work
(518) 366-1837
Upstatesiteservice@gmail.com



BILL TO

Saratoga Snowmobile Club

Invoice # 125
Date 6 Sep 2024
Due date 13 Sep 2024

Item	Quantity	Price	Amount
Trail reconstruction on S80 bypass/ Johnnu Cake, construction of bridge headwall, cleared rocks and trees, installed water bars. Operating club supplied excavator.	1	\$1,950.00	\$1,950.00

Subtotal \$1,950.00
Total \$1,950.00

Amount Due **\$1,950.00**

Check Viewer

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SARATOGA BIOMOBILE ASSOCIATION INC
PO BOX 309
POOLE GROVE NY 12155

CAPITAL BANK

001145
641219

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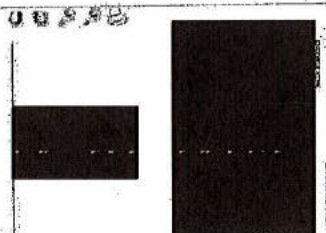
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UPSIDE 660 BOWER LLC

UPSIDE 660

Christie Rouse

UPSIDE 660



Close

12 of 14 Images

Buel Timber LLC
93 East Main St
Palatine Bridge, NY 13428

Invoice

Date	Invoice #
8/27/2024	5477

Paid in full* (cash)

Bill To
Sartoga Snowmobile Association

Ship To

P.O. Number	Terms

Description	Quantity	Price Each	Amount
8"x4'x20' Mats	4	400.00	1,600.00
Total			\$1,600.00

Phone #
315-717-7445

E-mail
Bueltimber@arksecure.us



Invoice

Upstate Site Service LLC

Fully Insured Quality Work
(518)366-1837
Upstatesiteservice@gmail.com

BILL TO
Saratoga Snowmobile Club

Invoice # 127
Date 27 Sep 2024
Due date 4 Oct 2024

Item	Quantity	Price	Amount
71.5 Hrs @ \$65.00	1	\$4,650.00	\$4,650.00
Fuel- 87 gallons @ \$3.90	1	\$339.00	\$339.00
Misc.- DEF and grease	1	\$135.00	\$135.00
Insurance- \$400.00 binder for Contractor Sales	1	\$400.00	\$400.00

Subtotal \$5,524.00
Total \$5,524.00

Amount Due
\$5,524.00

Saratoga Snowmobile Club responsible for incidental dents, scratches and damages prior to Upstate Site Service LLC usage.

Check Viewer

SARATOGA SNOWMOBILE ASSOCIATION, INC.
 80 BOX 151
 MIDDLE BROOKLYN, NY 12150

CAPITAL BANK
 00160
 0-1199

DATE: 02/27/2001
 PAY TO THE ORDER OF: Update Ski Service
 AMOUNT: \$524.00
 IN FULL: Five hundred twenty four and 00/100
 SIGNATURE: Christine Ansel





BOARD OF SUPERVISORS

11/19/2024

RESOLUTION XXX – 2024

Introduced by Economic Development: Supervisors Butler, Kinowski, Madigan, Murray, Raymond, Wright and Young

AUTHORIZING THE TRANSFER OF FUNDS FROM THE ECONOMIC DEVELOPMENT GRANT RESERVE AND AMENDING THE 2024 COUNTY BUDGET IN RELATION THERETO

WHEREAS, pursuant to Resolution 97 – 2021, this Board established a Capital Reserve Fund to be known as the “Economic Development Grant Reserve” for the purpose of depositing unexpended funds from the Municipal Economic Development Assistance Program; and

WHEREAS, pursuant to Resolution 97 – 2021, the Economic Development Grant Reserve was created to house unexpended funds from the Municipal Economic Development Assistance Program until such funds are needed and a reimbursement voucher is submitted by the municipal applicant, at which point the funds will be appropriated to the General Fund Budget; and

WHEREAS, the portion of unexpended grant funds from the 2023 Town of Greenfield total \$753.63; and

WHEREAS, the grant projects approved in 2023 have been submitted for payment and reimbursement was approved by our Economic Development Committee; and

WHEREAS, the transfer of funds from the Economic Development Grant Reserve to the Municipal Planning Grant Program – Economic Development Account requires this Board’s approval and an associated amendment to the 2024 County Budget; and

WHEREAS, our Economic Development Committee and the Director of Planning and Economic Development have recommended that \$753.63 be transferred from the Economic Development Grant Reserve to the Municipal Planning Grant Program – Economic Development Account; now, therefore, be it

RESOLVED, that this Board authorizes the transfer of \$753.63 from the Economic Development Grant Reserve to the Municipal Planning Grant Program – Economic Development Account to reimburse municipal applicants as approved by our Economic Development Committee; and be it further

RESOLVED, that the Budget Officer is hereby authorized to enter the appropriate journal entries to reflect the approved budget transfer; and be it further

RESOLVED, that the 2024 County Budget be amended as follows:

DEPARTMENT OF PLANNING & ECONOMIC DEVELOPMENT:

Increase Expenses:

A.80.000-8763	Municipal Planning Grant Program – Economic Development	\$753.63
---------------	--	----------

Decrease Reserve:

A.0888.ED	Economic Development Grant Reserve	\$753.63
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; and be it further

RESOLVED, that the form and content of such an agreement shall be subject to the approval of the County Attorney; and be it further

RESOLVED, that this Resolution shall take effect immediately.

BUDGET IMPACT STATEMENT: The budget will be amended to increase expenses and reduce the Economic Development Grant Reserve by \$753.63.



SARATOGA COUNTY AGENDA ITEM REQUEST

TO: Steve Bulger, County Administrator
Ridge Harris, Deputy County Administrator
George Conway, County Attorney
Therese Connolly, Clerk of the Board
Stephanie Hodgson, Director of Budget

CC: John Warnt, Director of Purchasing
Jason Kemper, Director of Planning and Economic Development
Bridget Rider, Deputy Clerk of the Board
Matt Rose, Management Analyst
Audra Hedden, County Administrator's Office
Samantha Kupferman, County Attorney's Office

DEPARTMENT: Department of Planning & Economic Development

DATE: 10.23.24

COMMITTEE: Economic Development

1. Is a Resolution Required:

No, Discussion Only

2. Proposed Resolution Title:

3. Specific Details on what the resolution will authorize:

This column must be completed prior to submission of the request.

County Attorney's Office
Consulted Yes

4. Is a Budget Amendment needed: YES or NO
If yes, budget lines and impact must be provided.
Any budget amendments must have equal and offsetting entries.

County Administrator's Office
Consulted Yes

Please see attachments for impacted budget lines.
(Use ONLY when more than four lines are impacted.)

Revenue

Account Number	Account Name	Amount
----------------	--------------	--------

Expense

Account Number	Account Name	Amount
----------------	--------------	--------

Fund Balance (if applicable): (Increase = additional revenue, Decrease = additional expenses)

Amount:

5. Identify Budget Impact (**Required**):

--

- a. G/L line impacted
- b. Budget year impacted
- c. Details

6. Are there Amendments to the Compensation Schedule?

YES or NO (If yes, provide details)

a. Is a new position being created? Y N

Effective date

Salary and grade

b. Is a new employee being hired? Y N

Effective date of employment

Salary and grade

Appointed position:

Term

c. Is this a reclassification? Y N

Is this position currently vacant? Y N

Is this position in the current year compensation plan? Y N

7. Does this item require the awarding of a contract: Y N

Purchasing Office Consulted

a. Type of Solicitation

b. Specification # (BID/RFP/RFQ/OTHER CONTRACT #)

c. If a sole source, appropriate documentation, including an updated letter, has been submitted and approved by Purchasing Department? Y N N/A

d. Vendor information (including contact name):

e. Is the vendor/contractor an LLC, PLLC, or partnership:

f. State of vendor/contractor organization:

g. Commencement date of contract term:

h. Termination of contract date:

i. Contract renewal date and term:

k. Is this a renewal agreement: Y N

l. Vendor/Contractor comment/remarks:

Human Resources Consulted

8. Is a grant being accepted: YES or NO

- a. Source of grant funding:
- b. Agency granting funds:
- c. Amount of grant:
- d. Purpose grant will be used for:
- e. Equipment and/or services being purchased with the grant:
- f. Time period grant covers:
- g. Amount of county matching funds:
- h. Administrative fee to County:

9. Supporting Documentation:

- Marked-up previous resolution
- No Markup, per consultation with County Attorney
- Information summary memo
- Copy of proposal or estimate
- Copy of grant award notification and information
- Other _____

10. Remarks:

See attached memo for Summary



10/23/2024 Update on Saratoga County Agriculture Conversations, Challenges and Opportunities

The following observations were compiled from meetings and conversations with Saratoga County farmers, Cornell Cooperative Extension, and others across the region.

Farmland Preservation vs. Farm Business Preservation

"The best farmland preservation program is financially healthy farms" Northumberland Supervisor Bill Peck

"We no longer protect the farming way of life...." Nicolina Foti, Agriculture Dep't., CCE

From sitting in meetings especially in southern Saratoga County it appears the emphasis is being placed on preserving the scenic view, the "open space" nature of farms without regard for the viability of the farm business located on the land.

Observation: Abandoned farms are open space. Working farms are agricultural manufacturing operations and should be seen as such.

Farms as 401(k)s

In 2015, the Halfmoon Business and Economic Development Committee conceived "Area 5" as a possible Agricultural-Residential district, changing from light industrial zoning to preserve what was perceived as the actual use of the land in the northwest corner of the Town.

In 2024, the Halfmoon Comprehensive Planning Update Committee received feedback from landowners in the proposed "Area 5" part of town that they opposed any change in zoning, because it would reduce the value of their land and eliminate options for them to cash in on their real estate investment.

Example: Betts Farm, Halfmoon - has been in continuous operation since 1860, but now occupies only a small portion of its former land. The rest has been turned into a large-scale housing development. Many area farms are being sold in whole or in part to provide retirement income for aging farmers or to otherwise cash in on their investment.

Per Cornell CCE, historically farms were on large parcels, but over the generations pieces were sold off to provide income or housing for children/siblings. This is now at a critical stage because so many area farms have shrunk considerably since the founding of Saratoga County.

Younger Generation - Teaching Them to Lead and Making the Handoff

The age of farm owners in some areas is closing in on 80. They remain active on the farms, and in the community, but as we learned with the discontinuation of the Agriculture Promo Group and the combination of the CCE, Saratoga County Farm Bureau and the Saratoga County Ag Society Annual Meetings into one event, finding volunteers and people to participate is becoming more and more difficult.

Younger generations of farmers are not as community connected as their grandparents and parents were (and often still are).

The Chamber of Commerce needs more participation from younger members of the agriculture community, so that the rest of the business community is aware of and sensitive to the needs and changing landscape of the farming industry.

TDR/PDR Into Oblivion (an alternative viewpoint)

Transfer/Purchase of Development rights was designed to help a farmer handle the cost of running the farm, and reduce development pressures on their operations by eliminating the possibility of turning the farm into something other than a farm (i.e. a more valuable (per acre) use of the farmland). However, some are pointing out that the money from the program is often invested by the current property owner in the farm, and once that farm owner passes, their heirs may end up with in a Catch-22: an unprofitable, unviable farm business located on land they cannot sell to anyone other than another farmer. Its possible that future generations may actually be forced OUT of farming by this issue, because they might have been able to sell their Clifton Park land to a developer and purchase land in Galway instead, but without the ability to divest of the untenable farmland they would not have this opportunity.

Different opinions exist on this subject. Willow-Marsh Farm has made good use of the TDR/PDR program. There are also temporary and permanent versions of the program. Like anything else, TDR/PDR is a tool. However, as the saying goes, "when the only tool in your box is a hammer, everything becomes a nail".

The question is whether other tools can be included in the toolbox to support the viability of farm businesses rather than concentrating solely on the land.

Observation: No other business genre associated with the Chamber of Commerce puts so much concentration into reducing the cost (and value!) of the premises on which it does business as a primary goal.

Right to Farm? Or Cause for Property Disputes?

In Clifton Park, a property that is not covered under a TDR/PDR arrangement is now the subject of an Article 78 lawsuit because of a community disagreement over whether a proposed development violates the spirit and letter of the town's Conservation Residential zoning. The issue was exacerbated because a nearby farmer, who is under a TDR/PDR agreement, led an organized opposition during planning board hearings and in media, arguing that the development of 23 homes so close to the farm would impede operations and cause adjacent homeowners to complain about the normal activity that takes place on a farm. Similar issues have happened at farms in the Town of Ballston over the years, and elsewhere.

Some may argue that a valuable educational opportunity is being lost in this process, as the developer, realtor and prospective homeowners could be taught what actually happens on a farm before they move into the area. In the opinion of some, a symbiotic relationship could be developed between farm owner and nearby homeowners.

In the end, the Town may lose the lawsuit, and then the homes will still be built, except now there is bad blood between neighbors, and this seems unfortunate.

The Rise of the "Gentleman Farm" - Family Agriculture's Future?

In 2022 the Town of Milton reduced the size of an unrestricted farm parcel to 2 acres. During the town meeting where this measure was adopted there was a lot of talk about "trusting" the residents of Milton to responsibly make their own property management decisions. Other towns are considering similar measures. Farms where the primary income is not derived from the farm itself will help alleviate the issue of land values, since families that draw on other income sources will be able to afford more expensive properties. Also, this encouragement of farming activities, even on a small scale, across the community helps build awareness of the opportunities, challenges, responsibilities and pitfalls of owning a farm, a priceless education campaign that should be augmented by CCE, the 4-H, Agricultural Society, Chambers of Commerce, and other organizations associated with the farm industry in Saratoga County

Aggregation of Farm Products for Distribution

CCE has some statistics on where farm products are delivered in New York State. It's very difficult to meet demand with a varied growing season found here in upstate New York, and at the same time the lack of reliable consistent demand from restaurants or other consumers makes it hard for area farmers to plan for full capacity. Saratoga County farms could produce more if they had a more consistent, measurable and lucrative demand for their products. According to CCE, some work is being done statewide on this problem. It would seem worthwhile for Saratoga County to consider all options to support an aggregation facility within its borders if one becomes feasible.

Identifying Other Opportunities

It's possible that opportunities to sell more farm products to local or regional consumers are being overlooked.

CCE is working on the TasteNY operation at the Exit 18 Rest Area, which is tightly regulated by Federal rules dating back to the mid-1950s. Similarly, the Capital Region Chamber/Chamber of Southern Saratoga County operates the info center at Exit 9 that can coordinate with the CCE operation farther north and help promote it. Or even work with CCE to offer more farm products at Exit 9 if something can be done to change the Federal regulation at both centers.

Are other area stores a possibility for distributing more local farm products?

- Small local grocers
- Stewart's Shops
- Farmer's Markets
- Festivals
- Online

Can farmers continue to diversify their offerings and thus increase their profits and viability? Is Agri-Tourism an option?

Examples: Ellms Farm, Bowman Orchards, Willow-Marsh Farms, DeVoe's Rainbow Orchards, King Dairy



Respectfully submitted by Pete Bardunias
October 23, 2024